

# NEWSletter

3rd Qtr 2016



## TECHNICAL COMMITTEE NEWS

The AACEM Technical Committee is designated by ANSI (American National Standards Institute) to represent U.S. interests and positions for IEC Subcommittee 61J. Curt Bender (Tennant) and Mikhail Sher (Nilfisk) attended the IEC group's June meeting in Copenhagen, Denmark. Curt is also the chairman of IEC SC 61J, which is responsible for both product safety and performance standards for cleaning machines, so there was plenty to be discussed.

The steady march of technology has provided impetus for SC 61J to establish at this meeting an AHG (ad hoc group) for robotic scrubber dryers. The AHG, of which Curt Bender and Mikhail Sher have been appointed members, is charged with creating a framework for a future annex to the product safety standard for floor machines, IEC 60335-2-72. The new annex will specify safety requirements and their verification for the design and construction of robotic battery powered floor treatment machines with traction drive and their peripherals, such as docking stations.

## TRADE SHOWS

Looking forward to seeing you all at

### ISSA/INTERCLEAN

Chicago, IL Oct. 25-28

## AACEM COCKTAIL RECEPTION AT ISSA

We'll be hosting a cocktail reception during the ISSA Show in the ISSA Resource Center on Wednesday, October 26th from 4:30 to 5:30. This invitation only event is an opportunity to meet with current C-level AACEM members and learn more about the organization and the benefits available. These include industry trends and statistics, defining strategy and acting as a coordinated influence on technical issues.



To receive your invitation, please RSVP to Tracy Weber (tracy@ISSA.com) by September 30th. Kindly include your mailing address.

## WHY I'M A MEMBER OF AACEM

Whit Beverly, President, Aztec Products

Aztec has been my business focus for the last twenty years. Aztec is strong in commercial-use propane powered floor maintenance and concrete polishing equipment, but these are not large segments of the overall Janitorial / Sanitation (Jan/San) industry. In the past, I depended on trade shows, on-line news groups and passed on comments or conversations to understand what was going on in the larger Jan/San industry.

AACEM gathers that data for all members anonymously and shares the totals and trends. It allows me a view I was not able to get before. It also provides me the opportunity to be in the room with leaders of the most important companies in the Jan/San industry. I enjoy hearing their perspectives and having discussions with them on the future of the industry.

Honestly, if the above were all I got for my membership, I would still be a member. But there was one more benefit I was not expecting. It turns out every one of the members of the group is a really great guy. I enjoy spending time with them on a personal level and now know each of them well enough to pick up the phone and give them a call. As an owner of a small, family owned manufacturing company, the ability to network this way and develop friendships across the industry may be the greatest benefit of all. I value my AACEM membership greatly.



**RECENT TRENDS** The AACEM Trends Committee and ISSA are developing an ongoing Flooring Trends Report to be released this fall. It will feature historical data and projections for new and replacement flooring, an overview of the commercial market by building type (health care, education/institutional, retail, offices, and lodgings), and analysis and interpretation from leading commercial flooring experts.

We intend for the ISSA/AACEM Flooring Trends Report to include useful information that AACEM members—and the cleaning industry at large—can use to gain market intelligence and insight about what's next in commercial flooring.

## NEW MEMBERS

## WELCOME Sanitaire®

AACEM is pleased to announce Sanitaire, the commercial floor care division of Electrolux, as the newest member of the association. Sanitaire has been supplying high quality solutions to its customers for over 40 years.

Joining the Executive Committee as the principal lead will be David Parkes, General Manager of Commercial Floor Care. Joining AACEM's Technical Committee will be Dalvin Green, Product Manager Commercial Floor Care.

David said, "We are pleased to be part of the Association and look forward to working with everyone on the team."



David Parkes



Dalvin Green

## AACEM.ISSA.COM

AACEM is a subsidiary organization of ISSA. Join Our Growing List of Members. For membership information, contact Tracy Weber: tracy@issa.com



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